



MANIT^{BA}
**LIQUOR
CONTROL
COMMISSION**



59th ANNUAL REPORT

FOR THE FISCAL YEAR APRIL 1, 1981 TO MARCH 31, 1982



LIQUOR CONTROL COMMISSION PHILOSOPHY

The Manitoba Liquor Control Commission is responsible for the purchase, sale and control of beverage alcohol in the province. It is committed to a socially responsible, businesslike yet friendly approach in its external and internal dealings. This government agency must continually demonstrate that it can and will react to the needs of all Manitobans. While it will function essentially as an effective retailer of regulated products, it will at all times combine business effectiveness with a strong awareness of social responsibility.

As a consumer-oriented organization, the key approach towards consumers is the development of a cordial Commission character through the medium of well-informed, helpful and courteous employees. Commission staff will be supported by voluntary training programs to improve their product knowledge, accompanied by internal recognition programs and service awards.

The Commission seeks to support the efforts of the hospitality industry with realistic enforcement of rules and regulations and an enlightened approach to new and innovative ideas.

The dissemination of information on matters of interest to the public, in addition to those required by law, will be adequately maintained in order to keep the public well informed of Commission activities.



TABLE OF CONTENTS

	Page
LETTER OF TRANSMITTAL	3
GENERAL MANAGER'S REPORT	4
PERSONNEL	6
PURCHASING AND DISTRIBUTION	7
RETAIL OPERATIONS	9
LICENCES AND PERMITS, LICENSING BOARD	11
CHIEF INSPECTOR	16
INTERNAL AUDIT AND SECURITY	19
FINANCE, INFORMATION AND CHARTS	20
AUDITOR'S REPORT AND FINANCIAL STATEMENTS	26
APPENDICES	33

LIQUOR CONTROL COMMISSION

(As at March 31, 1982)

THE HONOURABLE ROLAND PENNER, Q. C.

Attorney-General

**Minister Responsible for Administration of
The Liquor Control Act**

BOARD OF COMMISSIONERS

Chairman A. Chisvin
Vice-Chairman A. F. Matthews
Commissioner J. Parkin

LICENSING BOARD

Chairman R. Eamer
Member E. Blais
Member W. Bohonos
Member G. Derenchuk
Member K. Grant

Corporate Secretary I. A. Hamilton

EXECUTIVE OFFICERS

General Manager & Chief Executive Officer Wm. E. Emerson
Director of Finance A. B. Ahoff
Director, Retail Operations W. T. Craig
Director of Personnel H. W. Ferguson
Director, Licences & Permits A. T. Jackson
Chief Inspector D. Kirkpatrick
Director, Purchasing & Distribution D. V. Lussier

Head Office and Warehouse

1555 Buffalo Place, Fort Garry

Postal Address — P.O. Box 1023, Winnipeg, Manitoba R3C 2X1



THE LIQUOR CONTROL COMMISSION ANNUAL REPORT
LETTER OF TRANSMITTAL

The Honourable Roland Penner, Q.C.,
Attorney-General, Province of Manitoba,
Legislative Building,
Winnipeg, Manitoba R3C 0V8

Dear Sir:

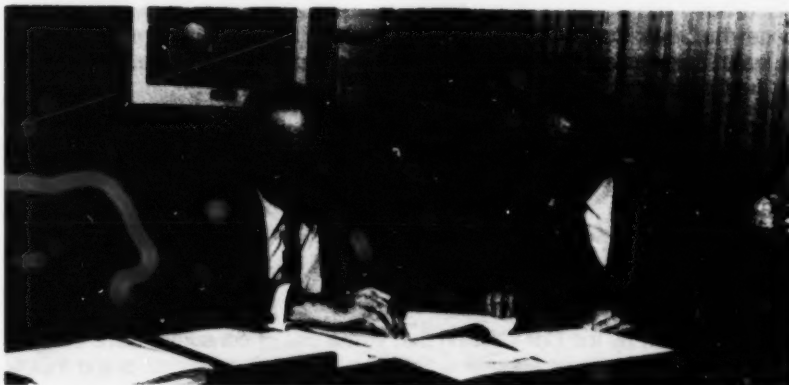
I have the honour to transmit herewith the Fifty-Ninth Annual Report of the Liquor Control Commission, covering the fiscal year ended March 31, 1982.

It is the belief of the Board of Commissioners that progressive amendments to the Liquor Control Act and Regulations will promote the hospitality industry in Manitoba. Further, modernization of the Act will allow business people and the public greater freedom of choice where liquor is involved, while still maintaining overall control.

Respectfully submitted,

A. Chisvin, C.A.,
Chairman

October 15, 1982



General Manager Bill Emerson confers with Chairman Allen Chisvin.



THE LIQUOR CONTROL COMMISSION ANNUAL REPORT

Mr. Allan Chisvin, C.A.,
Chairman,
The Liquor Control Commission,
1555 Buffalo Place,
Winnipeg, Manitoba.

Dear Sir:

I take pleasure in providing the Fifty-Ninth Annual Report of The Liquor Control Commission, covering the fiscal year ended March 31, 1982.

During the year, sales through Commission stores and sales to licensees and liquor vendors amounted to \$245,576,285, an increase of 11.7% over the previous year. After inclusion of other income and deduction of operating and other expenses, profits paid to the Minister of Finance rose from \$81,634,369 in fiscal 1981 to \$91,229,344 in fiscal 1982, an increase of 11.8%.

The Ministerial Advisory Committee on Liquor Control completed its comprehensive review and published its report in April 1981. The report was thoroughly reviewed by the Commission and proposed amendments prepared and submitted to the Attorney-General.

While no amendments were passed in fiscal 1982, the Commission introduced a number of significant new policies and revisions of existing policies. These had the dual objective of improving the operational efficiency of licensed premises and enhancing the satisfaction of customers of the hospitality industry in Manitoba.

In March 1982 the licensees of Manitoba were provided with a comprehensive "Licensee Field Manual". This Manual contains all policies relative to licences under the Liquor Control Act. It will be updated and amended on an ongoing basis to keep licensees and their representative organizations in the province abreast of the Commission.

It is the marketing strategy of the Commission to provide consumers with an optimum variety of products and packages with province-wide availability. This to be consistent with a reasonable level of customer demand, related Commission policies, procedures, and cost efficiency. At the retail level, products must be displayed for sale in attractive surroundings, including friendly and efficient customer service.

Ancillary to the Commission's marketing strategy will be:

- (1) Recognition by the Commission that in the use of consumer advertising or promotion, any liquor supplier's objective is to shift consumer brand loyalty so as to enhance that particular supplier's brand share.

- (2) Conversion to self-serve of the remaining conventional retail stores in the province and renovation and modernization of Commission liquor stores over the next five years.

Encouragement of privately-owned liquor vendors to convert to self-serve.

- (3) Provision of innovative purchasing opportunities to customers, using such vehicles as wine festivals and special product offerings.
- (4) Continuing review of listings and featured awareness merchandising of new products or packages through special displays, introductory pricing, shelf talkers, and other point of sale advertising.
- (5) Encouragement of the sale of Manitoba products.

Two new Commission operated liquor stores were opened during the year, the first at Brandon Shoppers Mall and the second at Tyndall Market Mall in North-west Winnipeg. Additionally, ten new independent rural liquor vendors were appointed and two were closed, resulting in a provincial complement of 167 at the end of the fiscal year. Significantly, ten liquor vendors converted their operations to customer self-serve; as a result at the end of fiscal 1982 there were forty-three self-serve liquor vendors in Manitoba.

During the fiscal year, nine employees retired and twelve other employees received twenty-five year service awards from the Commission. The Commission recognizes and gratefully acknowledges the loyalty and contribution of its valued employees during the year.

The Commission is grateful to members of the Royal Canadian Mounted Police, the City of Winnipeg Police and rural police forces as well as all other Provincial Government departments for their assistance in ensuring compliance with the Liquor Control Act, its Regulations and Commission policies for licensees.

Operational highlights, the Auditor's Report, and the Commission's audited financial statements for the year with appropriate comparisons, are provided in the following sections of this Report.

Respectfully submitted,



Wm. E. Emerson,
General Manager and
Chief Executive Officer.

October 15, 1982

PERSONNEL

The number of members of the Board of Commissioners, the Licensing Board and permanent employees of the Commission at March 31, 1982, compared with 1981 was as follows:

	1981	1982
Members of the Board of Commissioners	3	3
Members of the Licensing Board	5	5
Executive Officers	6	7
Head Office	73	79
Chief Inspector's Office	22	22
Warehouse	37	39
Maintenance & Carpentry	12	13
Liquor Stores & Order Office	248	249
	<u>406</u>	<u>417</u>

Labour Relations:

Both a Labour Management Committee and a Workplace Safety and Health Committee were established in Purchasing and Distribution during the fiscal year in order to facilitate the exchange of ideas between staff and management. All parties involved agreed that this was accomplished; the concept will be introduced in other divisions during the next fiscal year.



Members of Labour-Management Committee meet with Director of Personnel Hugh Ferguson and Tom Bleasdale of Manitoba Government Employees' Association.

Training & Development:

Training and personal skills development took on greater significance during the past year with the continuation and expansion of major programs benefiting staff in all divisions. As well, the program in Management Skills Development that had been introduced during the previous fiscal year was continued and almost all supervisory staff at the Commission have now benefited from the Program. Ninety percent of the Commission's Liquor Inspectors participated in a seminar on interpersonal communications.

Retirement & Long Service:

During the fiscal year nine employees retired and twelve other employees received 25 year Service Awards from the Commission. Seventy-eight individuals, including Commission people and their families, attended a festive dinner recognizing the occasion and honouring award recipients.

PURCHASING AND DISTRIBUTION

During the fiscal year, strong emphasis was placed on staff development within the Division. Divisional supervisory staff, including the warehouse foremen and lead-hands as well as two-thirds of the clerical staff, attended an intensive two day Wine Seminar. Additionally, all supervisors attended at least one Management/Supervisory training course. All warehouse staff toured the Gimli Distillery, with particular emphasis being placed on material handling techniques.

To improve co-ordination and communication between Retail Operations and Purchasing & Distribution, key warehouse staff visited most liquor stores in the Province, and, in turn, store managers toured the warehouse. This program significantly improved Divisional co-ordination, assisting both in planning for peak sales periods.

A number of special "one time only" purchases of wines were made and featured throughout the store system, value priced for the consumer. These products represented outstanding values to Commission customers as they were generally purchased at favourable prices from overstocked suppliers.

Product

Peter Adams, a London based European wine consultant with a wealth of knowledge and experience in the selection of wines, spirits, beers and liqueurs was retained as a consultant by the Commission. Mr. Adams assisted in fine-tuning product selection and provided direction and advice to the Commission's external Wine Tasting Panel. He also provided valuable information on international wine markets, from which a number of listing selections were made.

Compatible with changing consumer purchasing patterns, 108 new products were listed during the year while 126 products were withdrawn because of insufficient consumer demand or at the supplier's request. The total number of products and packages listed by the Commission at the end of the fiscal year was 1,250.

Manitoba consumers continue to show an increasing interest in wines with wine sales showing the greatest increase of all types of liquor. Wine was up by 7.6% (5,030 hectolitres) while spirits were up only 1.2% (1,130 hectolitres). Although imported beer performed very well during the year, overall beer volume was down 3.8% (30,768 hectolitres).

During the year white wine showed very strong growth, increasing its sales volume by 29% over the previous year. Wine accounted for nearly two-thirds of the new listings, with 37% of the new listings being white wines. Liqueur sales were up 10% over the previous year with 13 new products being added.

Prices

Retail prices of spirits, wine and imported beer were increased twice during the year. On May 5, 1981 prices were increased to reflect increased supplier prices, freight costs, Federal duties and taxes. The second increase, on November 2, 1981 was due to the annual indexing of Federal duties and taxes coupled with increases in supplier prices.

Manitoba domestic beer prices to the consumer were increased 5¢ per dozen on September 8, 1981 due to increases in Federal duty and taxes. On February 15, 1982 beer prices were increased by 80¢ per dozen due to increased product cost to the Commission from the breweries.

Warehouse

Total warehouse throughput for spirits, wines and imported beer increased 3.7% to 3,986,061 cases compared with 3,845,410 cases in the previous year.

The second year of the five year plan to replace obsolete or worn out materials handling equipment was completed resulting in an expenditure of approximately \$33,000 for the replacement of two pallet trucks and six dock levellers.

During the year, warehouse case handling capacity was increased by 18% by filling in an unused interior rail dock at a cost of approximately \$57,000. This action is planned to eliminate the need to rent outside warehouse space over the next three years.



Brian Kerr operates one of the Commission's reach trucks.

RETAIL OPERATIONS

Total dollar sales through Commission liquor stores and privately owned and operated liquor vendors increased 12.5% over the previous year to \$143,509,420.

Liquor Stores

The total number of liquor stores at year end stood at 49, consisting of 36 self-serve and 13 conventional (over-the-counter) stores (Appendix I). Dollar sales through Commission stores totalled \$120,588,992 in the year, a 12.3% increase over the previous year.

RANKING OF TEN HIGHEST \$ VOLUME STORES

Winnipeg Stores

1. Northgate Shopping Plaza
2. Northdale Shopping Centre
3. Grant Park Plaza Shopping Centre
4. Polo Park Shopping Centre
5. 1020 Main Street
6. 14 Alpine Avenue
7. Regent Park Shopping Centre
8. Hargrave and Ellice
9. 3239 Portage Avenue
10. Dominion Shopping Centre

Stores Outside Winnipeg

1. Brandon - 10th & Victoria
2. Thompson
3. Portage La Prairie
4. Selkirk
5. Flin Flon
6. Dauphin
7. The Pas
8. Swan River
9. Gimli
10. Virden

Liquor Vendors

At year end, there were 167 privately operated businesses known as liquor vendors, authorized to retail liquor in areas where it is not economically feasible to open a Commission liquor store (Appendix II). These liquor vendors accounted for over 9% of total Commission sales, or nearly \$25 million.

During the year, ten new liquor vendors were appointed, two were closed and ten changed ownership, bringing the total to 167.

Significantly, ten liquor vendors converted their operations to self-serve bringing the total of self-serve liquor vendors to 43. These conversions brought a dramatic improvement in customer service to their trading areas.

Customer Relations

The essence of good retailing is pleasant, efficient service to the customer. To improve the quality of customer service offered in Commission liquor stores, training seminars in product information were offered to our employees during the fiscal year.

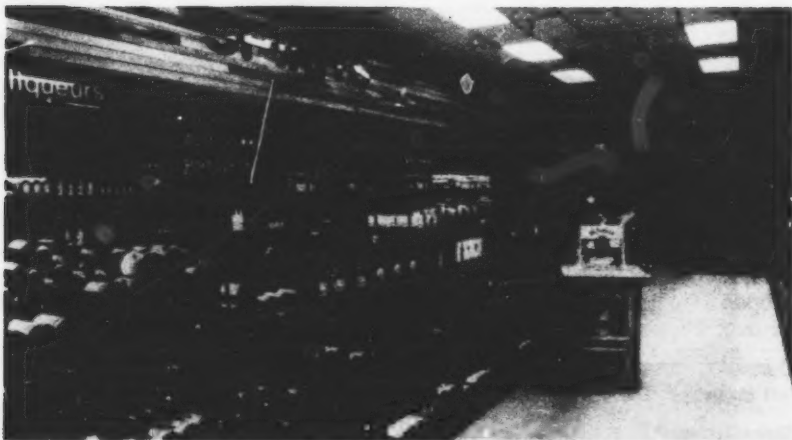
Stores Development

In its continuing program to provide conveniently located attractive outlets, the Commission opened two additional self-serve liquor stores in the year:

Brandon Shoppers Mall, Brandon — opened November, 1981;

Tyndall Market Mall, Winnipeg — opened March, 1982.

Several new features were incorporated in these stores to enhance the customer's ease and enjoyment of shopping. Among these features is handsome new shelving designed to improve visibility and ease of selection, distinctive signs, soft lighting and attractive functional floor coverings. Adding a distinctive flavour are attractive toned wood display stands, permit and cashier desks hand-made by the Commission's crafts people. Customer approval is evident from the successful sales performances since opening day at both stores.



Andy Burgess stocks the shelves at the Tyndall Market Mall Liquor Store.

LICENCES AND PERMITS

Amendments to The Liquor Control Act and Regulations

The Ministerial Advisory Committee on Liquor Control, chaired by Mel P. Michener, completed its review on liquor control matters, publishing a Findings and Recommendations Report in April, 1981.

The Commission considered it timely to conduct a comprehensive examination of not only these Recommendations but also aspects of The Liquor Control Act additionally to those considered by the Ministerial Advisory Committee. Resulting from these deliberations, in depth preparatory work was undertaken on a significant number of amendments to The Liquor Control Act for presentation to the Attorney-General in the late Spring of 1982.

As a consequence of this timing, there were no amendments to The Liquor Control Act and its Regulations in fiscal 1982.

Amendments to Commission Policy

The Commission continued in its objective to keep licensees and members of the public well informed and knowledgeable on licensing matters. To this end a "Licensee Field Manual" was developed, published and distributed, containing a full explanation of all policies relative to licences under The Liquor Control Act. Updating of the Manual is an ongoing process consistent with changing trends in the hospitality industry. Updating and modification will also recognize changing public attitudes towards the responsible use of beverage alcohol in licensed premises. The Commission encourages its inspectors, licensees and hospitality industry associations to contribute to policy modifications through ongoing dialogue.

To improve the efficiency of licensed operations and assist licensees in enhancing customer satisfaction, the Commission introduced a number of significant new policies and revisions of existing policies as follows:

The draught beer quota system implemented in 1974 was lifted on a one year trial basis October 1, 1981. The effect of this is to allow licensees to order and sell draught beer according to consumer brand preference. The Commission is monitoring the success of this test program.

At hotels where at least 40 guest rooms are provided, the maximum seating in beverage rooms was increased to 300 from 200 on approval of application.

Suspension of licence orders now advise of the licensee's right to appeal.

The use of a shot glass is not required where liquor is served from an automatic liquor dispenser approved by the Commission for accuracy.

Areas utilized for stand-up drinking were increased in size to a maximum of 50 percent of the authorized capacity of the room from a maximum of 50 persons.

Licensees were allowed flexibility in determining capacities in seated and stand-up areas in cocktail rooms, beverage rooms and cabarets providing the approved overall capacity of the room is not exceeded.

Mandatory requirements dealing with decor, furnishings and equipment were relaxed.

Licensees are no longer required to submit food and beverage menus for approval prior to implementation.

The limitation of self-service to rural licensees having 100 seats or less was lifted and extended to all beverage room, cocktail room and beer parlour licensees, at their discretion.

The mandatory requirement that draught beer glasses be tidelined was repealed.

The mandatory minimum size requirement for dance floors was repealed.

"Happy Hours" were approved for beverage rooms.

Written permission for the provision of a cover charge in a beverage room, cocktail room or cabaret is no longer required.

Licensees were provided with the discretion to determine hours of operation on statutory holidays and may close early when necessitated by unforeseen developments such as seriously inclement weather.

A greater variety of games was approved for installation in licensed and non-licensed areas.

To ensure freshness, licensees may carry a minimum of one brand of low alcohol beer, a reduction from three.

The use of portable bars in non-licensed hotel areas to improve service at conventions and large gatherings was approved.

Written approval to employ a temporary vacation manager is no longer required, telephone advice to the Commission is sufficient.

Beer vendor licensees were permitted to transport off-premise beer while accompanied by the purchaser, as a customer service.

The mandatory maximum height requirement for dining and cocktail room booths was repealed.

Liquor Referendums

A by-law for approval of issuance of Restaurant Beer and Wine, Beverage Room, Dining Room Liquor, Cocktail Room, Cabaret and Beer Vendor Licences was submitted to the electors of the Rural Municipality of Archie during the year. The by-law was passed.

Occasional Permits

Further emphasis was placed on tightening up occasional permit procedures with respect to acceptance of applications by authorized Commission personnel.

Interdictions and Prohibitions

	No. in Effect March 31, 1981	Issued	Expired or Rescinded	No. in Effect March 31, 1982
Interdictions	896	69	109	856
Prohibitions	24	25	21	28

Board of Commissioners

The Board of Commissioners held 48 disciplinary hearings in public session during the year to deal with 82 infractions under The Liquor Control Act and Regulations. Disciplinary action taken by the Commission is included in the Chief Inspector's section of this Report.

Licensing Board

The frequency of Licensing Board meetings, increased in March, 1981 from six times a year to at least twelve, provided considerably improved efficiency of licence issuance.

During fiscal 1982, the Licensing Board held thirteen regular meetings, one annual meeting and one special meeting, all of which were open to the public. The special meeting was held in Brandon in order to respond to issues current in that locality at the time.

Licence applications considered by the Board during the year, included 72 related to the purchase of existing hotels or restaurants; 73 related to premises not previously licensed; 11 to the formation of a new company or partnership; 43 to changes in ownership of shares of a corporation operating licensed premises; 9 to obtaining an additional licence; 1 to the replacement of a hotel and 99 related to conversion to other types of licences and the extension of licensed areas.

Licence changes during the year are listed below:

Type of Licence	Number in Effect March 31, 1981	Issued New	Not Re- newed or Terminated	Number in Effect March 31, 1982
Hotel Registration	335	5	3	337
Beer Vendor	300	3	3	300
Beer Parlour	4	Nil	Nil	4
Restaurant Beer and Wine	272	15	21	266
Restaurant Wine	37	7	9	35
Beverage Room	294	3	1	296
Dining Room Liquor	361	55	11	405
Cocktail Room	181	22	5	198
Cabaret	10	Nil	1	9
Special Events	10	Nil	Nil	10
Club Beer	6	Nil	1	5
Club Beverage Room	42	1	Nil	43
Club Dining Room	2	Nil	Nil	2
Club Cocktail Room	106	2	Nil	108
Military Canteen	63	Nil	Nil	63
Brewers Retail	1	Nil	Nil	1
Pharmacist	1	Nil	1	Nil
Sacramental Wine Vendor	4	1	Nil	5
Brewer	4	1	Nil	5
Distiller	29	Nil	Nil	29
Winery	18	Nil	Nil	18
Hunting or Fishing Lodge	1	1	Nil	2
Totals	2,081	116	56	2,141

Number of Establishments Licensed for On-Premise Consumption

	1981	1982
*Hotels	334	336
*Private Sports and Fraternal Clubs	156	156
Military Messes	63	63
*Restaurants	309	301
Cabarets	4	3
Railway (Dining and Lounge Cars)	1	1
Airlines (Aircraft and Airport Hospitality Room)	6	6
Excursion Boats (1 also has Hotel Registration)	5	5
Nursing Homes	10	12
*Special Events	10	10
Hunting or Fishing Lodges	1	2
	<u>899</u>	<u>895</u>

*May hold more than one class of licence.

Licensed Food & Beverage Establishments

The Liquor Control Commission concerns itself with that major segment of the hospitality industry which is licensed to serve beverage alcohol. In fiscal 1982 investment in new hotels and restaurants amounted to \$6.7 million compared with approximately \$22 million in the year preceding. Details follow:

Hotels

Over the past five years, 22 new hotels (six replacing existing hotels), have been constructed in the province at a total investment of \$40 million; as well, approximately \$13.7 million has been spent on refurbishing licensed hotels. Additional services and accommodation have been provided each year as follows:

Fiscal Year	No. of New Hotels	No. of Modern Guest Rooms	No. of Banquet Rooms	No. of Licensed Dining Areas	No. of Cocktail Rooms	No. of Beverage Rooms	Total Investment, Construction & Furnishings
1978	8	344	11(826)	13(892)	6(313)	3(413)	\$15,100,000
1979	2	114	7(508)	3(229)	2(72)	1(189)	3,900,000
1980	5	154	4(743)	7(1034)	3(87)	3(550)	6,000,000
1981	6	327	6(643)	6(691)	4(234)	3(432)	14,600,000
1982	1	6	Nil	1(25)	Nil	1(132)	400,000

Figures in parentheses () show total seating capacities.

Restaurants

During the past five years, 222 new dining facilities (restaurants, dining rooms, cocktail rooms and cabarets) were established and licensed for the sale of specified types of liquor with a total investment of \$33.2 million. Additionally, \$4 million was invested in refurbishing existing licensed restaurants.

In fiscal 1982, 37 licences were issued for restaurants, involving a total investment of \$6.3 million.

Revenue from the Sale of Meals and Liquor

Aggregate revenue for fiscal 1982 from meals and liquor sold by licensed establishments required to provide dining facilities and maintain a food-liquor ratio, was \$195,982,000; \$146,408,000 (74.7%) was attributed to the sale of meals and \$49,574,000 (25.3%) to the sale of liquor. At the end of the year there were 653 establishments in this group.

Details of the food to liquor ratio for the past five years rounded to the nearest thousand are as follows:

Fiscal Year	Number of Establishments	Meals	%	Liquor	%	Total
1978	559	\$ 88,334	74.3	\$30,612	25.7	\$118,946
1979	595	103,459	75.2	34,143	24.8	137,602
1980	612	121,398	76.4	37,599	23.6	158,997
1981	658	140,762	76.2	43,919	23.8	184,681
1982	653	146,408	74.7	49,574	25.3	195,982

Note: Most establishments have more than one class of licence.



Marcie Saniuk of "Licences & Permits", processes a permit application.

CHIEF INSPECTOR

During the fiscal year ended March 31, 1982 the Chief Inspector's staff included three Senior Inspectors, sixteen District Inspectors and three clerical staff members. Investigations and informational surveys conducted covered applications for new licences, character investigations, perusal of plans and inspections of premises being renovated or constructed.

Supplementing their daily contact with the hospitality industry, Inspection staff conducted lectures relating to the Liquor Control Act, its Regulations and Commission policies. Those attending included management and staff of licensed premises, students, and members of community organizations, the Manitoba Hotel Association, the Manitoba Restaurant and Foodservices Association, the Canadian Society of Club Managers and the Manitoba Lodges and Outfitters Association.

The Commission introduced a new program whereby Inspectors regularly met with country banquet hall owners and managers to familiarize them with regulations and policies pertinent to effective hall operation. The response has been excellent. Generally these meetings were held with local Royal Canadian Mounted Police present.

A report writing program for Senior Inspectors was introduced during the year and will be expanded to include all Inspectors.

During the year Inspectors continued the program of testing alcoholic strength of liquor in licensed premises; there was no evidence that any liquor had been tampered with.

Members of this Division were involved with the Royal Canadian Mounted Police's walk-through program at licensed premises in the country areas. It was concluded that once again the program had been beneficial and successful.

Disciplinary Action

The following disciplinary action was taken against licensees and permittees with comparative figures shown for the previous fiscal year.

Licensees	1981	1982
Disciplinary Hearings	37	48
Cancellation of Licences	1	1
Suspensions (see Appendix III for details)	19	26
Total Days Suspended	72	87
Warning Letters	99	89
Caution Letters	18	12
 Permittees		
Suspension of Privileges	23	15
Warnings	18	48

Inspections/Investigations

The current and previous fiscal year's inspections and investigations are as follows:

Type of inspection	1981	1982
Hotels	4465	3455
Beer Parlours	109	190
Restaurant Beer and Wine	4346	4196
Restaurant Wine	187	269
Beverage Rooms	6334	6469
Dining Rooms	3836	3940
Cocktail Rooms	2772	2690
Cabarets	144	154
Special Events (Performances, Conventions, Exhibitions, etc.)	71	137
Clubs (Beer Parlour)	20	20
Clubs (Beverage Room)	243	214
Clubs (Dining Room)	3	1
Clubs (Cocktail Room)	864	1005
Beer Vendors	5885	6042
Sacramental Wine Vendors Stock and Premises Inspections	5	9
Hunting or Fishing Lodges	—	5
*Occasional Permit Functions	1252	1365
Banquet Halls	60	204
Final Inspections for New Licences and Extension of Existing Licences	101	113
	<u>30697</u>	<u>30478</u>

*The Commission issued 25,998 occasional permits during fiscal 1982, an increase of 462 over the previous year.

Type of Investigation	1981	1982
**Occasional Permits (Prior to Issue)	1630	1832
Interdiction Orders Personally Served	10	37
Intention to Apply Application	149	137
General Investigations and Complaints	1761	1792
	<u>3550</u>	<u>3798</u>

**Six hundred and sixty-nine applications were cancelled or withdrawn when investigation revealed these applications did not comply with specific Sections of The Liquor Control Act, its Regulations and Commission policy.

Prosecutions under The Liquor Control Act

Prosecutions in Manitoba by the Attorney-General's Department under The Liquor Control Act for the fiscal years 1978 - 1982 are as follows:

Convictions and total fines imposed:

	1978	1979	1980	1981	1982
Number	9698	9313	9442	9941	10214
Amount	\$399,684.	\$392,420.	\$429,279.	\$418,535.	\$447,758.

The number of convictions for Informations sworn by City of Winnipeg Police

Force was 726 resulting in fines totalling **\$37,284.**

The number of convictions for Informations sworn by the R.C.M.P. and Rural

Police was 9488 resulting in fines totalling **\$410,484.**

The number of persons convicted in Manitoba, and:

	1978	1979	1980	1981	1982
— sentenced to jail without option of a fine	79	72	54	44	50
— given suspended sentence	7	9	10	3	1
— placed on probation	9	3	3	2	10
— reprimanded	123	98	98	78	66

The above data was compiled from conviction reports received from the Royal Canadian Mounted Police, the City of Winnipeg Police and Rural Police.



Liquor Inspector Bruce Hunt uses a refractometer to determine spirits strengths.

INTERNAL AUDIT AND SECURITY

The Internal Audit Department was reorganized in early 1981 and completed its first full year under new direction. The scope of Internal Audit was greatly expanded to include operational audits, external audits, computer audits, systems review and security as well as traditional financial audits in stores, head office and all related entities. Considerable emphasis has been placed on developing professional audit staff to provide maximum benefit to management in improving operations and controls. The Department is managed by a Chartered Accountant. The member staff includes a member of the Society of Management Accountants and two employees enrolled in the Society's educational program.

Emphasis was initially placed on retail liquor store system audits. The Department completed 55 combined operational and financial audits, 22 operational audits and 8 special audits during the year under review. In addition to systems flowcharting and review, financial and operational audits were completed in a number of head office operations and external entities.

Early in fiscal 1982, a "Shrinkage Committee" was formed to improve store security, reduce losses and produce more effective communications between store management and head office. This Committee, chaired by Retail Operations' Budget and Training Co-ordinator, includes the Manager, Internal Audit and Retail Operations' Area Managers. Eleven meetings with store managers took place during the year. The Committee has been effective in motivating and assisting store managers in the improvement of security and internal control.

FINANCE

In June 1981, the Finance Division was reorganized with the appointments of a Director of Finance, a Manager of Accounting, a Manager of Information Systems and, some months later, a Supervisor, Budgets, Supplies and Services. The budgeting process was separated from the Accounting Department which was further sub-divided into revenue and disbursement sections.

To provide long range effective management information and operating systems, a 5-Year System Development Plan was prepared by the Commission and approved by Treasury Board. A steering committee was formed to oversee the Plan and to supervise project teams (computer analysts and user personnel) thereby ensuring that deadlines are met, costs controlled, major problems resolved and recommendations approved. The first improved management information systems (Payroll and Beer Systems) were operational by the Spring of 1982.

Emergency courier services and other special arrangements were provided during the 1981 mail strike to ensure the Commission's customers, licensees and suppliers were inconvenienced as little as possible during the period.

Financial Information: Fiscal 1982

In Fiscal 1982, liquor sales increased by \$25,798,052 (11.7%) and gross profits by \$11,614,847 (12.9%). Income from licence fees and other sources increased by \$462,990 (8.4%). General and administrative expenses increased by \$1,861,195 (13.7%) and fixed assets charged to operations increased by \$621,667 (178.2%).

The resulting net profit increased by \$9,594,975 (11.8%) to \$91,229,344 which was paid over to the province's Revenue Division of the Consolidated Fund.

Included in the cost of goods sold by the Manitoba Liquor Control Commission is \$36,470,337 paid to the Government of Canada as Customs and Excise Duties and Sales Tax in respect of spirits, wine and imported beer.

Excise Duty and Sales Tax on domestic beer are paid by the breweries directly to the Government of Canada based on production.

Profit and expense ratios in fiscal years ended March 31 were as follows:

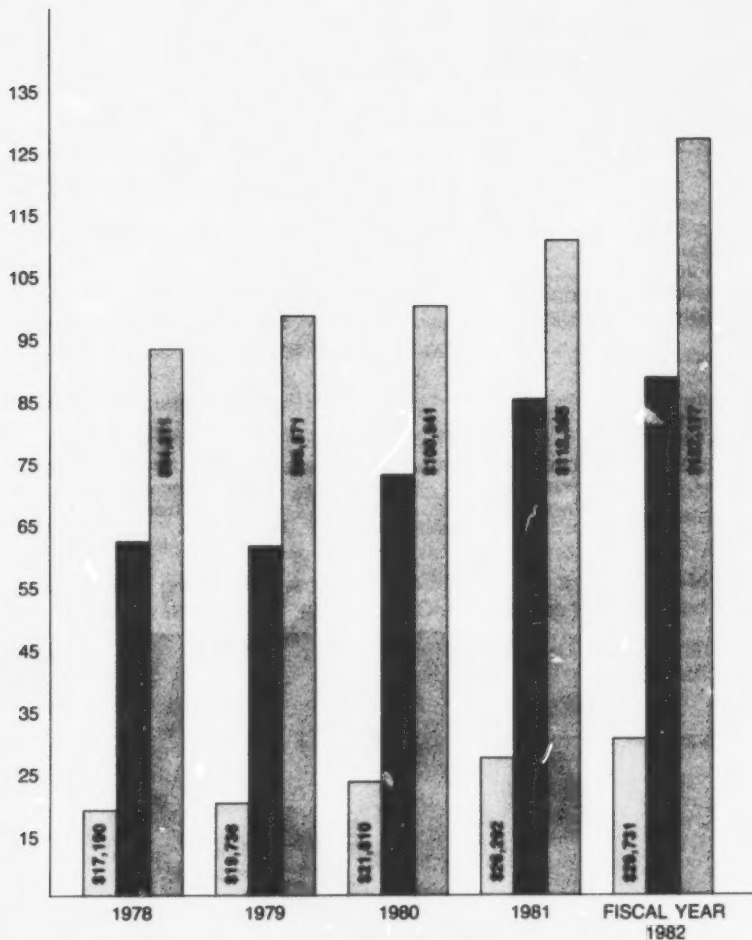
	1978	1979	1980	1981	1982
Sales	\$172,065,987	\$176,532,534	\$192,268,253	\$219,778,233	\$245,576,265
Gross Profit	72,265,686	74,626,089	79,206,446	90,035,790	101,650,637
Net Profit	65,864,425	69,315,150	71,695,913	81,634,369	91,229,344
General and Administrative Expenses	10,886,969	10,496,286	12,238,487	13,591,319	15,452,514
Capital Expenditures Charged to Operations	317,706	109,085	186,392	348,932	970,599
Gross Profit as % of Sales	42.00%	42.18%	41.20%	40.97%	41.39%
Net Profit as % of Sales	38.28%	39.18%	37.29%	37.14%	37.15%
General and Administrative Expenses as % of Sales	6.33%	5.93%	6.37%	6.18%	6.29%
Capital Expenditures Charged to Operations as % of Sales	.18%	.06%	.10%	.16%	.40%

Note: Domestic beer bottle deposits have been eliminated from sales and cost of sales to effect a change in the Commission's accounting policy for deposits. All bottle deposits are now reflected through balance sheet accounts.



June Amazon watches Jessie Blair as she enters payroll information into one of the Commission's new Video Display Terminals.

RETAIL VALUES OF LIQUOR SOLD IN MANITOBA (\$000)

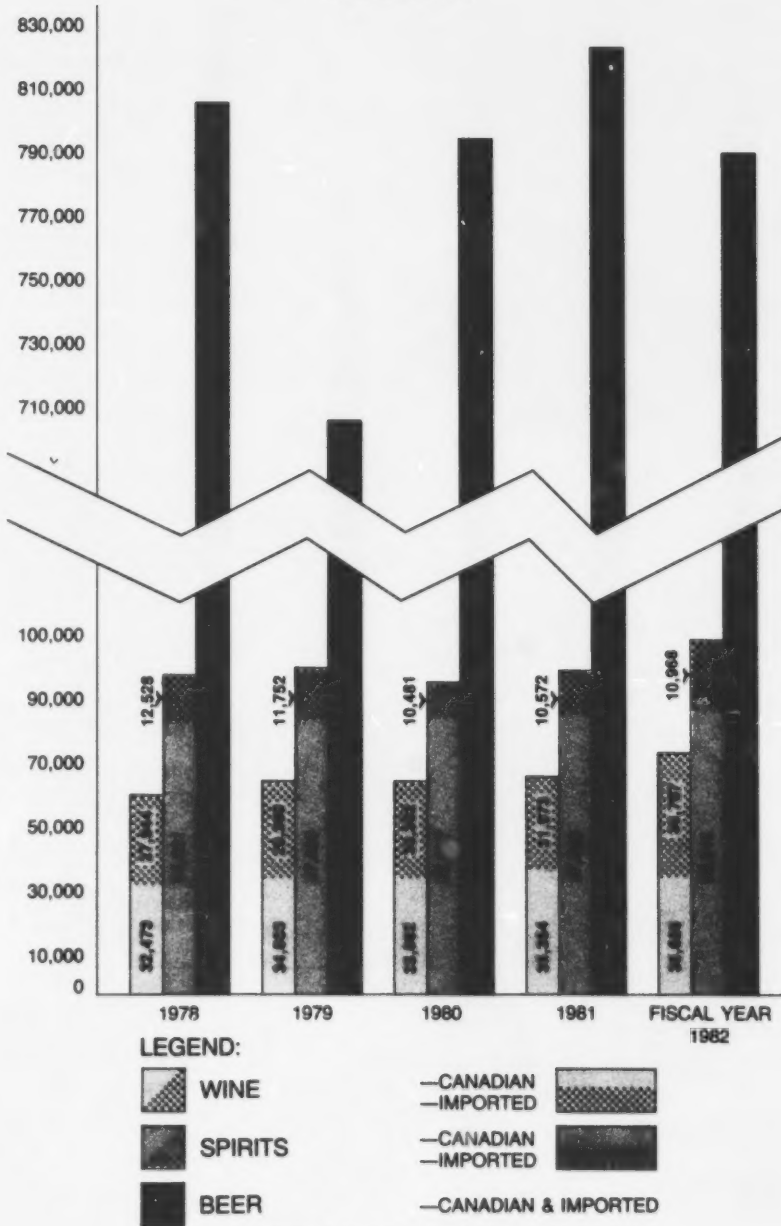


LEGEND:

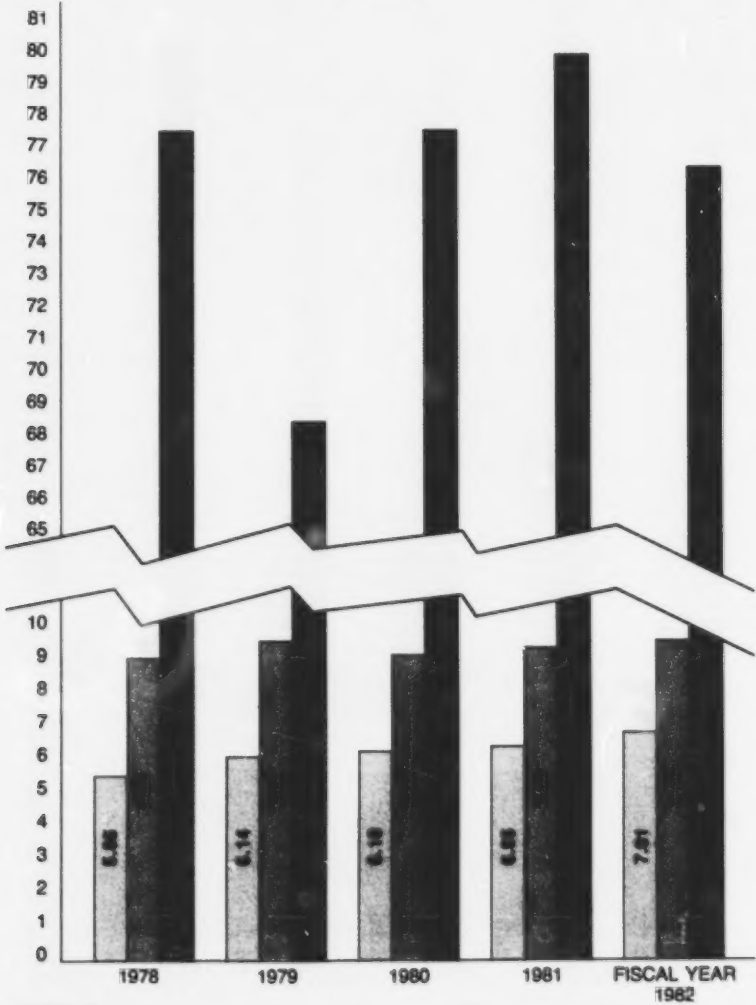


NOTE: Manitoba Retail Sales Tax collected by the Commission is not included above. During fiscal 1982, the Commission remitted \$13,828 (1981 - \$12,368) to the Province of Manitoba.

VOLUME OF LIQUOR SOLD IN MANITOBA (in hectolitres)



PER CAPITA CONSUMPTION OF LIQUOR SOLD IN MANITOBA (in litres)

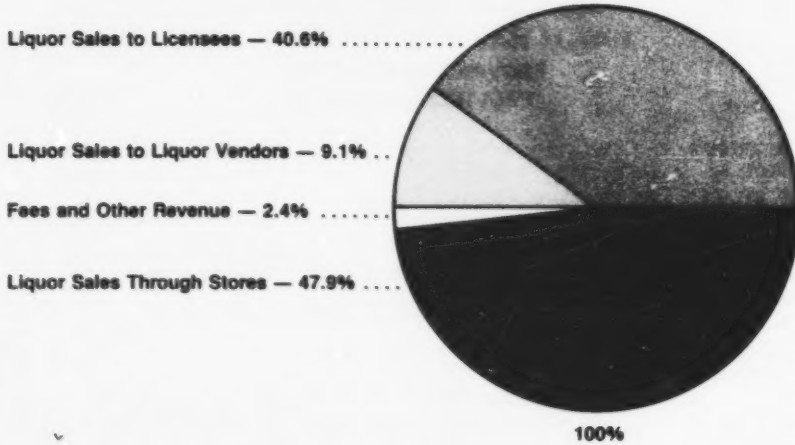


LEGEND:

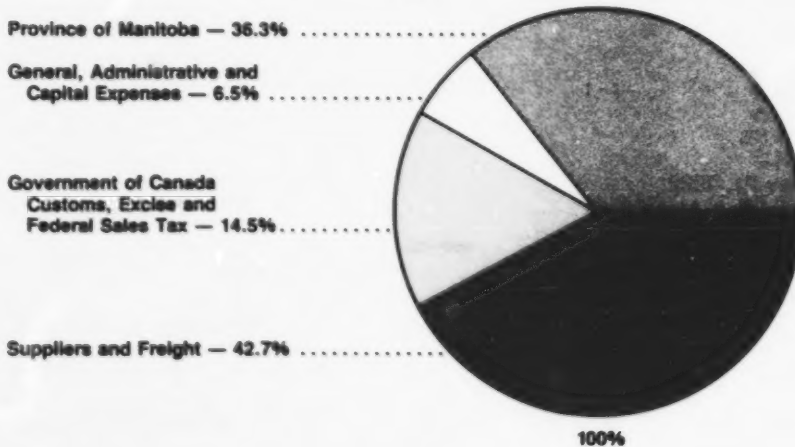
- WINE
- SPIRITS
- BEER

NOTE: The Manitoba population of 1,032,700 for fiscal 1982 was based on Statistics Canada's preliminary estimate of October 1, 1981.

REVENUE FROM ALL SOURCES 1982



DISTRIBUTION OF REVENUE DOLLAR 1982





MANITOBA

PROVINCE OF MANITOBA
PROVINCIAL AUDITOR

THE LIQUOR CONTROL COMMISSION
REPORT OF THE PROVINCIAL AUDITOR'S OFFICE

We have examined the balance sheet of The Liquor Control Commission as at March 31, 1982 and the statements of profit and loss and cash flow and the schedule of sales, cost of sales and gross profit for the year then ended. Our examination was made in accordance with generally accepted auditing standards, and accordingly included such tests and other procedures as we considered necessary in the circumstances.

In our opinion, these financial statements present fairly the financial position of The Liquor Control Commission as at March 31, 1982 and the results of its operations and its cash flow for the year then ended in accordance with accounting principles as disclosed in Note 1 applied on a basis consistent with that of the preceding year.

W. K. Ziprick, C.A.,
Provincial Auditor.

May 21, 1982,
Winnipeg, Manitoba.

GOVERNMENT OF THE PROVINCE OF MANITOBA

THE LIQUOR CONTROL COMMISSION

STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED MARCH 31, 1982

	1982	1981
Sales:		
Stores and liquor vendors (Note 3)	\$143,508,420	\$127,587,866
Licenseses	<u>102,086,866</u>	<u>92,190,367</u>
	<u>245,578,286</u>	<u>219,778,233</u>
Cost of Sales:		
Stores, liquor vendors, licenseses	85,788,086	76,786,099
Beer purchases for licenseses	<u>58,137,562</u>	<u>52,956,344</u>
	<u>143,925,648</u>	<u>129,742,443</u>
Gross profit	101,650,637	90,035,790
Other income (Note 5)	<u>6,001,820</u>	<u>5,538,830</u>
	<u>107,652,457</u>	<u>95,574,620</u>
General and Administrative Expenses:		
Salaries and benefits	9,542,837	8,324,035
Superannuation	532,152	486,549
Alterations, maintenance and repairs	301,279	265,192
Audit, legal and other professional fees	181,939	191,381
Cleaning and caretaking	386,074	341,361
Corporation capital tax	6,978	6,335
Data processing — equipment rentals	164,351	180,645
Delivery charges	850,771	738,257
Grants in lieu of taxes	374,889	378,070
Insurance	15,824	16,144
Light, heat, power and water	354,798	335,931
Printing, postage and stationery	210,974	175,065
Protective services	119,384	90,314
Public information services	60,597	23,181
Rentals — leased premises (Note 7)	980,946	876,784
Staff training	55,746	31,352
Telephone and telegraph	66,248	56,247
Travelling	58,135	40,370
Wrapping supplies	282,427	281,929
Miscellaneous	124,822	83,933
Chief Inspector's Division		
Salaries and benefits	593,386	507,583
Operating expenses	158,843	129,786
Board of Commissioners — salaries and expenses	36,022	29,392
Licensing Board — salaries and expenses	<u>36,472</u>	<u>21,483</u>
	<u>15,462,514</u>	<u>13,591,319</u>
Operating profit before capital expenditures charged to operations	92,189,943	81,983,301
Capital expenditures charged to operations (Note 1)	<u>970,580</u>	<u>348,932</u>
Net profit paid or payable to the Province of Manitoba	<u>\$ 91,229,344</u>	<u>\$ 81,634,369</u>

See accompanying notes to financial statements.

GOVERNMENT OF THE PROVINCE OF MANITOBA
THE LIQUOR CONTROL COMMISSION
BALANCE SHEET
AS AT MARCH 31, 1982

ASSETS

Current Assets:

Cash on hand and in banks
Accounts receivable — claims and other
Inventory (Note 2)
Prepaid expenses and supplies

Capital Assets at nominal value (Note 1)

1982

1981

\$ 2,945,297	\$ 1,053,707
253,126	191,233
14,159,042	14,373,354
265,961	196,585
<u>17,623,446</u>	<u>15,814,879</u>
1	1
<u>\$17,623,447</u>	<u>\$15,814,880</u>

LIABILITIES

Current Liabilities:

Net profits payable to the Province of Manitoba
Accounts payable — trade and other
Manitoba Sales Tax payable
Deferred licence fees

Non-interest bearing working capital advance
provided by the Province of Manitoba

\$ 5,429,344	\$ 4,634,369
6,472,386	5,626,632
1,035,804	862,785
186,113	191,094
<u>13,123,447</u>	<u>11,314,880</u>
4,500,000	4,500,000
<u>\$17,623,447</u>	<u>\$15,814,880</u>

See accompanying notes to financial statements.

APPROVED ON BEHALF OF THE COMMISSION:

A. Chirvin

Chairman

W. D. Tomerson

General Manager

A. B. Giff

Director of Finance

GOVERNMENT OF THE PROVINCE OF MANITOBA
THE LIQUOR CONTROL COMMISSION
SCHEDULE OF SALES, COST OF SALES AND GROSS PROFIT
FOR THE YEAR ENDED MARCH 31, 1982

	Spirits	Wine	Beer	Total
Sales:				
Stores and liquor vendors	\$109,741,980	\$24,230,343	\$ 9,537,097	\$143,509,420
Licenses	17,435,240	5,500,521	79,131,104	102,066,865
Total Sales for 1982	<u>127,177,220</u>	<u>29,730,864</u>	<u>88,668,201</u>	<u>245,576,285</u>
Total Sales for 1981	<u>112,304,509</u>	<u>26,292,249</u>	<u>81,181,475</u>	<u>219,778,233</u>
Cost of Sales:				
Stores, liquor vendors, licenses	61,108,191	18,720,022	5,959,873	85,788,086
Beer purchases for licenses	—	—	58,137,562	58,137,562
Total Cost of Sales for 1982	<u>61,108,191</u>	<u>18,720,022</u>	<u>64,097,435</u>	<u>143,925,648</u>
Total Cost of Sales for 1981	<u>54,962,891</u>	<u>16,352,884</u>	<u>58,426,668</u>	<u>129,742,443</u>
Gross Profit for 1982	<u>66,069,029</u>	<u>11,010,842</u>	<u>24,570,766</u>	<u>101,650,637</u>
Gross Profit for 1981	<u>\$ 57,341,618</u>	<u>\$ 9,939,365</u>	<u>\$ 22,754,807</u>	<u>\$ 90,035,790</u>
Gross Profit as a Percentage of Sales for 1982	<u>52.0</u>	<u>37.0</u>	<u>27.7</u>	<u>41.4</u>
Gross Profit as a Percentage of Sales for 1981	<u>51.1</u>	<u>37.8</u>	<u>28.0</u>	<u>41.0</u>

See accompanying notes to financial statements.

GOVERNMENT OF THE PROVINCE OF MANITOBA
THE LIQUOR CONTROL COMMISSION
STATEMENT OF CASH FLOW
FOR THE YEAR ENDED MARCH 31, 1982

	1982	1981
Cash receipts:		
Sales — spirits, wine, beer	\$245,576,285	\$219,778,233
Basic and supplementary licence fees and other	5,934,946	5,467,031
Manitoba Sales Tax	<u>14,001,106</u>	<u>12,391,851</u>
	<u>265,512,337</u>	<u>237,637,115</u>
Cash disbursements:		
Purchases — merchandise, federal duty, excise and sales taxes, etc.	142,812,671	133,855,949
General and administrative expenses	16,545,420	13,789,371
Manitoba Sales Tax	<u>13,828,288</u>	<u>12,368,343</u>
	<u>173,186,379</u>	<u>160,013,663</u>
Net cash available for transfer	<u>92,325,958</u>	<u>77,623,452</u>
Transfers to Minister of Finance:		
Current year profit	85,800,000	77,000,000
Prior year profit	<u>4,634,368</u>	<u>2,095,913</u>
	<u>90,434,368</u>	<u>79,095,913</u>
Excess of receipts over disbursements/transfers	<u>\$ 1,891,590</u>	
Excess of disbursements/transfers over receipts		<u>\$ 1,472,461</u>
Represented by increase in cash in bank:		
Cash on hand and in bank April 1	\$ 1,053,707	\$ 2,526,168
Add excess of receipts over disbursements/transfers	1,891,590	—
Less excess of disbursements/transfers over receipts	—	1,472,461
Cash on hand and in bank March 31	<u>\$ 2,945,297</u>	<u>\$ 1,053,707</u>

See accompanying notes to financial statements.

GOVERNMENT OF THE PROVINCE OF MANITOBA
THE LIQUOR CONTROL COMMISSION
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED MARCH 31, 1982

1. ACCOUNTING POLICIES

The Commission follows generally accepted accounting principles with the following modifications:

a. Fixed Assets

Fixed assets are charged to operations in the year acquired except for assets under construction which are expensed when completed.

b. Pensions

In accordance with the provisions of the Manitoba Civil Service Superannuation Act, the Commission contributes 50% of the pension disbursement made to retired employees. Such payments are charged to operations as incurred and provision is not made in the accounts to fund current or past service obligations to the Superannuation fund. On the basis of an actuarial report, the unfunded position for the Commission's employees amounted to \$9,079,161 as at December 31, 1981.

2. INVENTORY AT COST

Inventory is composed of:

	1982	1981
In bond merchandise	\$ 8,575,352	\$ 5,255,238
Duty paid merchandise	5,583,690	9,118,116
	<u>\$14,159,042</u>	<u>\$14,373,354</u>

The amount of unpaid Customs, Excise duties and Sales tax on owned merchandise held in bond was approximately \$4,481,000 at March 31, 1982 (1981 — \$2,420,000).

3. SALES — STORES AND LIQUOR VENDORS

	1982	1981
Sales to liquor vendors	\$ 24,836,103	\$ 21,842,323
Volume discounts	(1,915,675)	(1,633,340)
	<u>22,920,428</u>	<u>20,208,983</u>
Store sales	120,588,992	107,378,883
	<u>\$143,509,420</u>	<u>\$127,587,866</u>

4. BEER PURCHASES FOR LICENSEES

Beer is mainly retailed through licensees and not through the Commission's stores. The gross profit for the current year on beer sold to licensees, and through stores and liquor vendors as a percentage of sales was 26.5% and 37.5% respectively. The overall gross profit as a percentage of sales of 27.7% reflects allowances to licensees for retailing.

5. OTHER INCOME

	1982	1981
Supplementary licence fees:		
Brewers	\$2,141,330	\$2,230,579
Licensees	2,352,439	2,028,703
Basic licence fees	195,856	192,271
Commission for collecting		
Manitoba Retail Sales Tax	141,541	125,369
Disposal of fixed assets	2,250	16,553
Liquor licensee application fees	11,278	12,297
Miscellaneous	820,615	613,216
Occasional permits, etc.	336,302	319,842
	<u>\$6,001,820</u>	<u>\$5,538,830</u>

6. FIXED ASSETS

Fixed assets charged to operations:

Automobiles
Equipment
Furniture and fixtures
Land and buildings
Leasehold improvements
Program development

1982	1981
\$ 15,655	\$114,749
164,267	119,191
110,367	22,164
413,061	48,078
41,581	3,470
225,648	41,280
<u>\$970,590</u>	<u>\$348,932</u>

7. LONG-TERM LEASES

The Commission owns 12 stores and leases 37 others. Leases have expiry dates ranging from 1982 to 2000.

Minimum lease payments for the next five years are as follows:

Year Ending March 31	
1983	\$784,129
1984	694,530
1985	657,795
1986	629,021
1987	621,729

8. MANITOBA RETAIL SALES TAX

In addition to the net profit of \$91,229,344, the Commission remitted Manitoba Retail Sales Tax of \$13,828,288 (1981 - \$12,368,343) to the Province of Manitoba.

9. COMPARATIVE FIGURES

Prior year's comparative figures have been restated to conform to the classifications adopted for the fiscal year ended March 31, 1982.

APPENDIX I

LIQUOR STORES

Of the 49 Commission operated liquor stores, 36 self-service stores were in operation at the following locations:

In the City of Winnipeg:

St. James-Assiniboia-Charleswood St. Boniface-St. Vital

3239 Portage Avenue	21 Marion Street
2549 Portage Avenue	14 Alpine Avenue
Polo Park Shopping Centre	19 Dakota Park Plaza
4910 Roblin Boulevard	

Winnipeg Centre

325 Ellice Avenue
515 Main Street
The Bay, Portage Avenue at
Memorial Boulevard

Winnipeg North-West Kildonan

1020 Main Street
Northgate Shopping Centre
850 Keewatin at Burrows

Winnipeg South

471 River at Osborne
Grant Park Plaza Shopping Centre
1737 Pembina Highway

Winnipeg East-East Kildonan

Regent Park Shopping Centre
963 Henderson Highway

Outside the City of Winnipeg:

Brandon, 10th & Victoria Avenue	Neepawa
Brandon, Brandon Shoppers Mall	Pine Falls
Churchill	Portage la Prairie
Dauphin	Roblin
Flin Flon	Selkirk
Gimli	Swan River
Lac Du Bonnet	The Pas
Minnedosa	Thompson
Morden	Virden

Thirteen conventional stores were in operation in the following locations:

In the City of Winnipeg:

Winnipeg Centre
755 Portage Avenue

Winnipeg North-West Kildonan
1662 Main Street

Outside the City of Winnipeg:

Beausejour	Rivers
Carman	Russell
Fisher Branch	St. Pierre
Killarney	Souris
Melita	Winnipegosis
Morris	

APPENDIX II

LIQUOR VENDORS

ALEXANDER . . .	Klassen's Food Mart Ltd.	GARSON	Garson Grocery Ltd.
ALONSA	Fashoway Cafe & Confectionery	GILBERT PLAINS	Gilbert Plains Pharmacy
ALTONA	Braun Drug Co. Ltd.	GILLAM	Champ's Enterprises Ltd. (Champs)
AMARANTH	A.E. Starr Co. Ltd.	GLADSTONE	Boschman's Gladstone Pharmacy
ANGUSVILLE	John's Hardware	GLENBORO	Glenboro Pharmacy
ANOLA	Garven Foods Payfair No. 27	GLENELLA	Preisentanz General Store
ARBORG	Arborg Drugs	GRAND MARAIS	Grand Marais Village Store
ARGYLE	Brindley's General Store	GRAND RAPIDS	Grand Rapids Esso Service
ASHERN	Ashern Pharmacy	GRANDVIEW	Furniture Gardens Ltd.
AUSTIN	Jones' Solo Store	GREAT FALLS	Shindruk's Self Serve
BALDUR	Baldur Variety Store	GROSSE ISLE	G.I. General Store
BELMONT	Belmont Allied Hardware	GYPSPUMVILLE	Gypsumville Supply
BENITO	Demchuk's Drug Store Ltd.	HADASHVILLE	Degagne's General Store
BINSCARTH	Wasslen Bros. General Store	HAMIOTA	Hamiota Echo Publications Ltd.
BIRCH RIVER	Birch River Electric	HARTNEY	Hartney Variety Store
BIRD RIVER	Tall Timber Lodge	HAZELRIDGE	Hazelridge Foods
BIRDS HILL	Schantz Corner Stores Ltd.	HODGSON	Skibinski's General Store
BIRTLE	Birtle Pharmacy Ltd.	HOLLAND	Harris Hardware
BISSETT	Bissett Variety Shop	ILE DES CHENES	Ile Des Chenes Shopping Centre
BOISSEVAIN	Houston & Son Co. Ltd.	INGLIS	Inglis Locker Plant
CAMPERVILLE	Camperville Lucky Dollar Store	INWOOD	J.O. Olsen & Son Ltd.
CARBERRY	Stevenson Tom Boy	KELWOOD	Thomson's Solo Store
CARTWRIGHT	Cartwright Pharmacy	KENTON	Kenton Hardware
CLANDEBOYE	Clandeboyne Store	KOMARNO	Mike & Faye's General Store
CRANBERRY PORTAGE	Streamer Hardware	LA BROQUERIE	Chez Rene
CYPRESS RIVER	Anderson's Solo Store	LAKE METIGOSHE	Holiday Hills Grocery
DELORAINÉ	Clelland's Men's Wear	LANGRUTH	Langruth Hardware
DOMINION CITY	K-J Sundries	LA SALLE	La Salle Store
DUGALD	Dugald Convenience Store	LAURIER	Verley Bros. General Store
DUNREA	Dunrea Solo Store	LEAF RAPIDS	Leaf Rapids Pharmacy
ELGIN	Bell & Sons Garage	LETELLIER	Gallant's Lucky Dollar Grocery Store
ELIE	Bouchard's M & M	LIBAU	Temple's Trading Post
ELKHORN	Elkhorn Drugs	LORETTE	Chez Heather Shop
ELM CREEK	Dyck's Grocery	LUNDAR	Lundar Pharmacy Ltd.
ELMA	Lycar Holdings Ltd.	LYNN LAKE	Clarke's Pharmacy
ELPHINSTONE	Gerrard's Department Store	MacGREGOR	Lo-Cost Drug Mart Ltd.
EMERSON	Sawatzky Bros. Ltd.	MAFEKING	Bickel's General Store
ERICKSON	Farley's Pharmacy	MANITOU	Langseth Pharmacy Ltd.
ERIKSDALE	Eriksdale General Store	MARIAPOLIS	Pouteau Solo
ETHELBERT	Lucky Dollar Economy Store		
FALCON BEACH	Falcon Lake Drugs		
FANNYSTELLE	Hamel's General Store		
FRASERWOOD	Weichinski Esso Service		

McAULEY Patterson's Lucky Dollar
McCREARY Little's Drugs Limited
MIAMI Westaway's Pharmacy
MINIOTA Barrett's Store
MINITONAS Russenholt Enterprises Ltd.
MINTO Community Market
MOOSEHORN Moosehorn Supply
NEWDALÉ Baker's Hardware
NINETTE Ninette Shopping Centre
NOTRE DAME
DE LOURDES Notre Dame Sundries
OAK RIVER Oak River Paint and Sports
OAKBANK Family Fare
OAKBURN Oakburn Tire Service
OAKVILLE Nicol's General Store Ltd.
OCHRE RIVER Ochre River Supply
ONANOLE Onanole Hardware
PIERSON Phair's Hardware
PILOT MOUND Brook's Grocery Ltd.
PINAWA The Bay
PINE RIVER Semenjuk's Groceteria
PINEY Thompson's General Store
PIPESTONE Bob's Lucky Dollar
PLUMAS Plumas Solo Store
POINTE DU BOIS Pointe Du Bois
FOPLARFIELD B & I Food Town
POPLARFIELD Poplarfield Groceteria
RAPID CITY Rapid City Insurance
RATHWELL Rathwell Grocery
RENNIE Rennie Grocery
RESTON Reston Drugs
RICHER Laurin Centre
RIDGEVILLE Ridgeville Co-operative
RIVERTON Thorarinson's General Store
ROLAND Roland Foods
RORKETON Pulak's General Store
ROSSBURN Nick's Clothing Store
ST. ADOLPHE Village Groceries &
Meats Inc.
ST. AMBROISE St. Ambrose General
Store
ST. CLAUDE Legal Electric
ST. EUSTACHE Allard R & L Store
ST. FRANCOIS
XAVIER Lakeview Country Store Inc.
ST. JEAN BAPTISTE Roy's Grocery

ST. LAURENT Chartrand's Grocery
ST. LAZARE J.C. & O.J. Ltee.
ST. MALO St. Malo Co-operative Ltd.
STE. AGATHE Joe's Meats & Groceries
STE. ANNE Ste. Anne's Sundries
STE. GENEVIEVE General Store 3 M
STE. ROSE DU LAC Ste. Rose
Variety Shop
SANDY LAKE Sandy Lake Hardware
SANFORD Sanford Lumber &
Building Supplies
SARTO Sarto General Store
SEVEN SISTERS Genie's Gifts &
Novelties
SHILO BX Shopping Centre
SHILO Crang's Grocery
SHOAL LAKE Henderson's Pharmacy
SIFTON Boguski Grocery
SNOW LAKE The Bay
SOMERSET Lachance Family Centre
SPERLING Sperling Grocery
SPRAGUE Carl's Solo Store
SPRINGFIELD Garven Solo Store
STARBUCK Starbuck Barber Shop
STEAD Lesosky General Store
STONEWALL Stonewall Pharmacy Ltd.
STONY MOUNTAIN Mountainview
General Store
STRATHCLAIR Strathclair Consumers
Co-op Ltd.
SUNDOWN Eliuk's Solo Store
SWAN LAKE Stevenson's Pharmacy Ltd.
TEULON Duncan Pharmacy Ltd.
TOLSTOI Stasiuk's General Store
TREHERNE Pinder's Pharmacy Ltd.
VASSAR Cub's Groceries
VITA Crossroads Confectionery
WABOWDEN Lakeside Groceteria Ltd.
WANLESS Forest Grove Grocery
WARREN Pete's General Store
WASKADA Griffith Agencies
WATERHEN DISTRICT North Star
Tourist Camp
WAWANESA Wawanesa Allied Hardware
WEST HAWK LAKE West Hawk Motel
WHITEMOUTH Whitemouth Sundries
WINNIPEG BEACH McGregor's
Drug Store Ltd.
WOODLANDS Studler's General Store
WOODRIDGE Woodridge General Store

APPENDIX III

SUSPENSION OF LICENCES

- ALBION HOTEL, PORTAGE LA PRAIRIE* — Juveniles consuming liquor in beverage room. Beverage Room licence suspended one day (May, 1981).
- KEG 'N CLEAVER RESTAURANT, 115 GARRY STREET, WINNIPEG* — Unauthorized persons in and consuming in cocktail room after legal closing hour. Cocktail Room licence suspended two days (June, 1981).
- PARK WEST MOTOR HOTEL, WINNIPEG* — Sale of vendor beer to a juvenile. Beer Vendor licence suspended one day (July, 1981).
- OLD SPAGHETTI FACTORY, WINNIPEG* — Authorized capacity exceeded in stand-up area (no suspension of licence). Stand-up area privileges in cocktail room suspended two days (July, 1981).
- MARKET INN, WINNIPEG* — Self-service of liquor in beverage room. Beverage Room licence suspended two days (July, 1981).
- BOGART'S, WINNIPEG* — Authorized capacity exceeded in stand-up area, employee consuming, consumption after legal closing hour and general lack of control by management. Cabaret licence suspended two weeks (July, 1981).
- Also, stand-up area privileges were suspended for three days (July, 1981) as a result of authorized capacity being exceeded (no suspension of licence).
- ROYAL ALBERT HOTEL, WINNIPEG* — Possession and sale of beer in beverage room not purchased under authority of licence. Beverage Room licence suspended one day (August, 1981).
- LA SALLE MOTOR INN, GRAND RAPIDS* — Over-service of liquor; self-service of liquor; non-use of shot glass and lack of control and supervision resulting in intoxication in the beverage room. Not refunding full deposits on empty beer bottles returned. Beverage Room licence suspended one week (August, 1981).
- WHITEWATER INN, LEAF RAPIDS* — Cocktail room allowed to remain open while dining room closed; non-use of shot glass, entertainer consuming on stage; patrons consuming in washrooms and lack of control and supervision resulting in intoxication in the beverage room. Beverage Room licence suspended two days (August, 1981).
- KEYSTONE MOTOR INN, BRANDON* — Sale of vendor beer to a juvenile. Beer Vendor licence suspended one day (October, 1981).
- INGLIS HOTEL, INGLIS* — Non-use of shot glass, service of liquor and lack of control and supervision resulting in intoxication in the beverage room. Sale of vendor beer to an intoxicated person. Beer Vendor and Beverage Room licences suspended three days (October, 1981).
- CITY CENTRE HOTEL-MOTEL, BRANDON* — Sale of vendor beer to a juvenile. Beer Vendor licence suspended three days (November, 1981).
- GAY CAVALIER MOTOR HOTEL, WINNIPEG* — Sale of vendor beer to a juvenile. Beer Vendor licence suspended one day (November, 1981).

- VALLEY MOTOR LODGE, MINNEDOSA* — Over-service of liquor, over-crowding and general lack of control by management. Beverage Room licence suspended two days (November, 1981).
- SPERLING HOTEL, SPERLING* — Unsanitary conditions and licensee not capable of managing hotel. Certificate of Hotel Registration, Beer Vendor, Restaurant Beer and Wine and Beverage Room licences cancelled. (December, 1981).
- KNICKERS BISTRO, WINNIPEG* — Authorized capacity exceeded in cocktail room. Cocktail Room licence suspended for one day (December, 1981).
- KEYSTONE MOTOR INN, BRANDON* — Sale of vendor beer to a juvenile. Beer Vendor licence suspended three days (January, 1982).
- DUNLOP'S TOURIST HOTEL, SEVEN SISTERS FALLS* — Unauthorized liquor in restaurant and illegal consumption. Restaurant Beer and Wine and Beverage Room licences suspended two days (January, 1982).
- PANDORA INN, WINNIPEG* — Juveniles consuming liquor in beverage room. Beverage Room licence suspended one day (January, 1982).
- BEAUSEJOUR HOTEL, BEAUSEJOUR* — Lack of control and supervision resulting in intoxication in the beverage room and juvenile in the beverage room. Beverage Room licence suspended three days (January, 1982).
- QUEEN'S HOTEL, GRETNA* — Unauthorized persons consuming in the beverage room after legal closing hour. Beverage Room licence suspended one day (February, 1982).
- BEAUSEJOUR HOTEL, BEAUSEJOUR* — Unauthorized persons in beverage room after legal closing hour and sale of vendor beer after legal closing hour. Beer Vendor and Beverage Room licences suspended one day (March, 1982).
- BOISSEVAIN INN, BOISSEVAIN* — Sale of vendor beer to juveniles. Beer Vendor licence suspended two days (March, 1982).
- MARIGOLD RESTAURANT, 487 ST. MARY'S ROAD, WINNIPEG* — Juveniles consuming liquor in cocktail room. Cocktail Room licence suspended three days (March, 1982).
- VASSAR HOTEL, VASSAR* — Juveniles in the beverage room. Beverage Room licence suspended three days (March, 1982).

